

Message Text

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PAGE 01 STATE 173955
ORIGIN COME-00

INFO OCT-01 AF-10 NEA-10 ISO-00 EB-08 SIG-02 TRSE-00
AID-05 HUD-02 /038 R

DRAFTED BY COM/BIC/CAGNE/RMCCAULEY:JR
APPROVED BY EB/OCA/CD/WERAU
COM/BIC/CAGNE/PBHALE
COM/OIM/AFRICA/SMILLER
STATE/DMORRISON (PHONE)

-----076115 260636Z /17

R 252344Z JUL 77
FM SECSTATE WASHDC
TO AMEMBASSY ABU DHABI
AMCONSUL ALEXANDRIA
AMEMBASSY ALGIERS
AMEMBASSY AMMAN
USINT BAGHDAD
AMEMBASSY BEIRUT
AMEMBASSY CAIRO
AMCONSUL CASABLANCA
AMEMBASSY DAMASCUS
AMCONSUL DHAHRAN
AMEMBASSY DOHA
AMCONSUL ISFAHAN
AMEMBASSY JIDDA
AMEMBASSY KHARTOUM
AMEMBASSY KUWAIT
AMEMBASSY MANAMA
AMEMBASSY MUSCAT
AMEMBASSY MOGADISCIO
AMEMBASSY NOUAKCHOTT
AMCONSUL ORAN
AMEMBASSY RABAT
AMCONSUL SHIRAZ
AMEMBASSY SANA
AMCONSUL TABRIZ
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AMEMBASSY TEHRAN
AMEMBASSY TRIPOLI
AMEMBASSY TUNIS

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ABU DHABI PASS DUBAI; JIDDA PASS RIYADH

E.O. 11652: N/A

TAGS: BEXP, XA, XF, XI

SUBJECT: PETROMARKETS '78 SPONSORED BY THE JOINT MIDEAST
AMERICAN BUSINESS CONFERENCE.

FRANK LENNON OF SUBTEL ORGANIZATION VISITED USDOC TO BRIEF
CAGNE ON STATUS OF CONFERENCE. WE FEEL THAT IT WOULD BE
APPROPRIATE TO SHARE SOME OF THE POINTS WHICH WERE DIS-
CUSSED WITH LENNON AS AN AID TO EMBASSIES IN ANSWERING
QUESTIONS ABOUT CONFERENCE WHICH MAY BE RAISED LOCALLY:

1. LENNON WAS DEEPLY APPRECIATIVE OF EFFORT EXTENDED BY ALL
OFFICERS IN SUPPORT OF CONFERENCE DURING AND FOLLOWING HIS
VISITS.

2. THAT HE HAS RECEIVED STRONG AND POSITIVE RESPONSES FROM
U.S. BUSINESS. HE EXPECTS OVER 700 TO ATTEND.

3. THAT HE EXPECTS A SIZEABLE REPRESENTATION, BOTH PRIVATE
AND GOVERNMENT FROM MOST OF THE ADDRESSEE POSTS AND THAT
TOTAL IS EXPECTED TO EXCEED 150 FOREIGN VISITORS.

4. THAT MOST ARAB AMBASSADORS TO THE U.S. OR THEIR DESIG-
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NEES WILL ATTEND.

5. THAT HIGH LEVEL GOVERNMENT OFFICIALS FROM SAUDI ARABIA,
EGYPT, SUDAN, ALGERIA AND LEBANON HAVE TO DATE AGREED TO
ATTEND. OTHER STRONG POSSIBILITIES INCLUDE JORDAN, YEMEN,
AND MOROCCO.

6. THAT A STRONG AGENDA HAS BEEN DEVELOPED FOR THE FIVE
DAY CONFERENCE AND THAT EACH POST HAS BEEN SENT DESCRIPTIVE
MATERIAL AND AN UP-TO-DATE LIST OF SPEAKERS AND PANELISTS
AS WELL AS LIST OF INVITEES FROM EACH COUNTRY.

7. THAT REPRESENTATIVES FROM STATE, COMMERCE, TREASURY,
AID, AND PROBABLY HUD PLAN TO ATTEND.

8. THAT THERE IS STILL TIME FOR PREVIOUSLY, UNDECIDED
BUSINESSMEN TO ATTEND AND THAT HE WISHED THAT HE HAD
STRONGER REPRESENTATION FROM IRAN, IRAQ, KUWAIT, UAE,
MAURITANIA AND SOMALIA.

CAGNE ALSO APPRECIATES EMBASSY SUPPORT OF THIS CONFERENCE.
THIS SHOULD BE A POWERFUL STIMULUS TO THE GOAL OF MAKING

U.S. BUSINESSMEN AWARE OF OPPORTUNITIES IN THE NEAR EAST.
FYI: U/S OF COMMERCE SIDNEY HARMAN HAS BEEN INVITED TO
BE THE SPEAKER AT THE MAJOR BANQUET OF THE CONFERENCE
AND PLANS TO ATTEND. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Sent Date: 25-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: JR
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: STATE
Handling Restrictions: n/a
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Litigation History:
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Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1755530
Secure: OPEN
Status: NATIVE
Subject: PETROMARKETS '78 SPONSORED BY THE JOINT MIDEAST AMERICAN BUSINESS CONFERENCE. FRANK LENNON OF SUBTEL ORGANIZATION VISITED USDOC
TAGS: BEXP, XA, XF, XI
To: ABU DHABI ALEXANDRIA MULTIPLE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/4f090e64-c288-dd11-92da-001cc4696bcc
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Margaret P. Grafeld
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